

**RTA**



**OUR MISSION**

PROVIDE SAFE AND DEPENDABLE MOBILITY SERVICES.

**OUR VISION**

BECOME THE PREFERRED MOBILITY PROVIDER IN THE REGION.

# *Finance Committee Presentation*

*January 15, 2019*



# ***Agenda***

- \* Chairman's Report
- \* Executive Director's Report
- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date



# ***Chairman's Report***

Chairman Mark Raymond



# ***Agenda***

- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date



# ***Executive Director's Report***

Chairman Dr. Jared Munster



# ***Agenda***

- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date

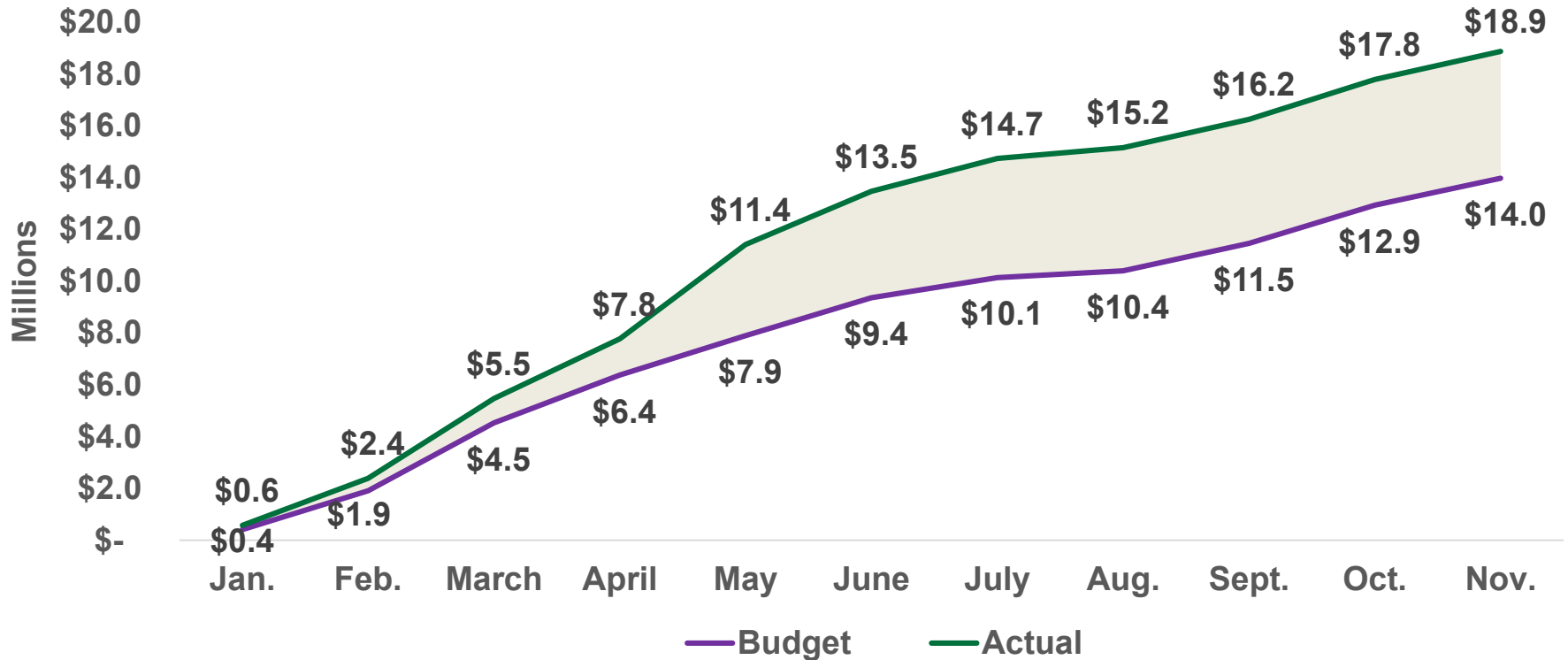


# Net Operating Revenue Comparison to Budget

## Calculation:

Total operating revenues and government assistance – Total operating expenses and TMSEL legacy costs.

- From January through November, operating revenues and government assistance have exceeded operating expenses and TMSEL legacy costs by \$18.9 million.
- This is \$4.9 million more than projected.



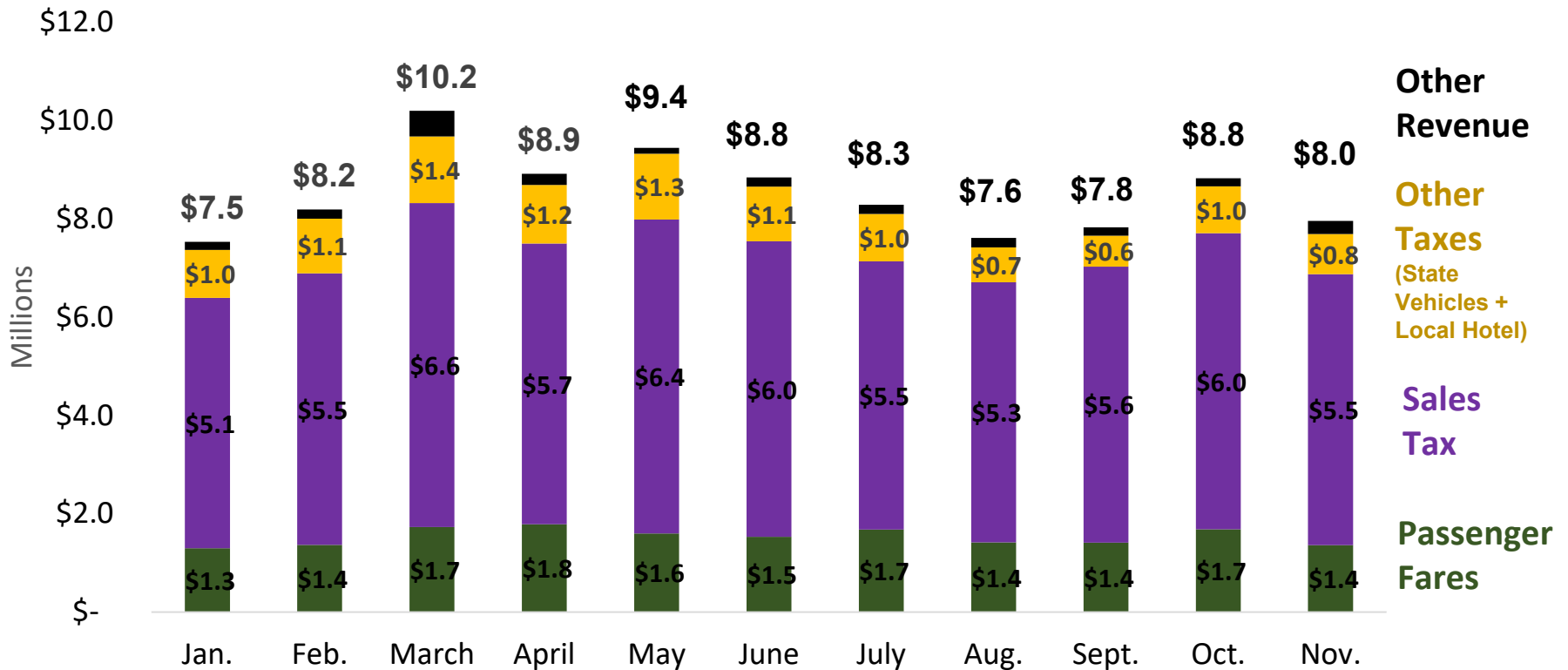


# Revenue Sources

## Calculation

Total revenue from operations before government assistance, including tax revenues, fares, and ancillary revenues.

- About 80% of RTA operating revenue comes from sales tax collections





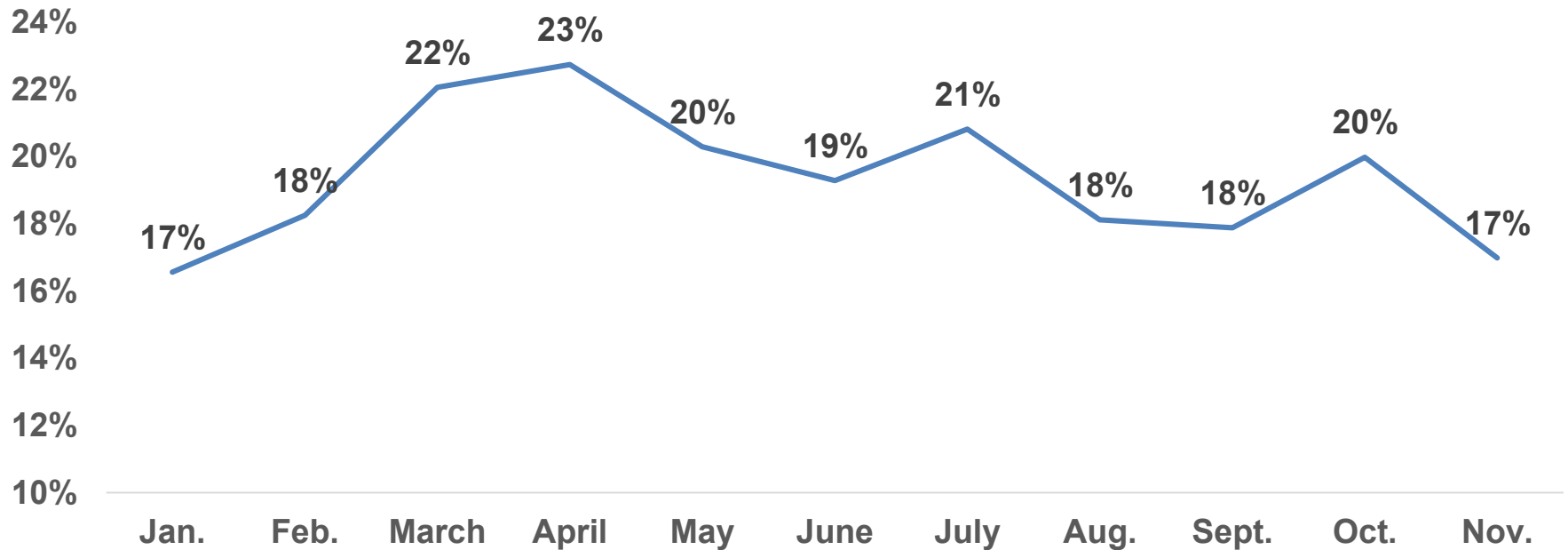


# Farebox Recovery Ratio

Calculation

*Fares collected / Operating expenses*

- Decrease in November due to drop in passenger revenues and increase in operating expenses
- Ratio remains within normal range of 10% to 30%



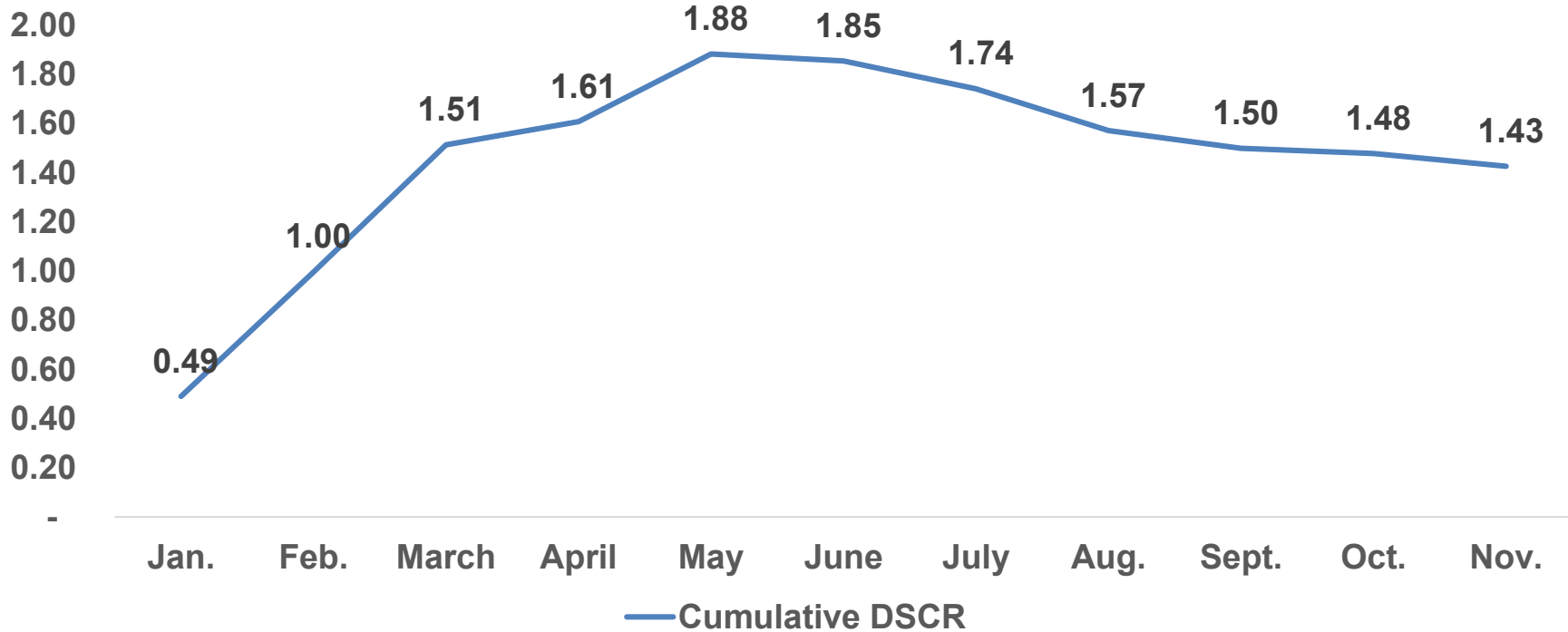


# Debt Service Coverage Ratio

## Calculation

$\text{Net operating revenue} / (\text{Debt interest} + \text{Debt principal})$

- Despite the fact that net operating revenues underperformed again in November, a healthy ratio (of 1.43) was maintained
- RTA consistently earns sufficient operating income to cover debt interest and principal



Note: For each month, the figure is year-to-date. It includes the current month and all previous months



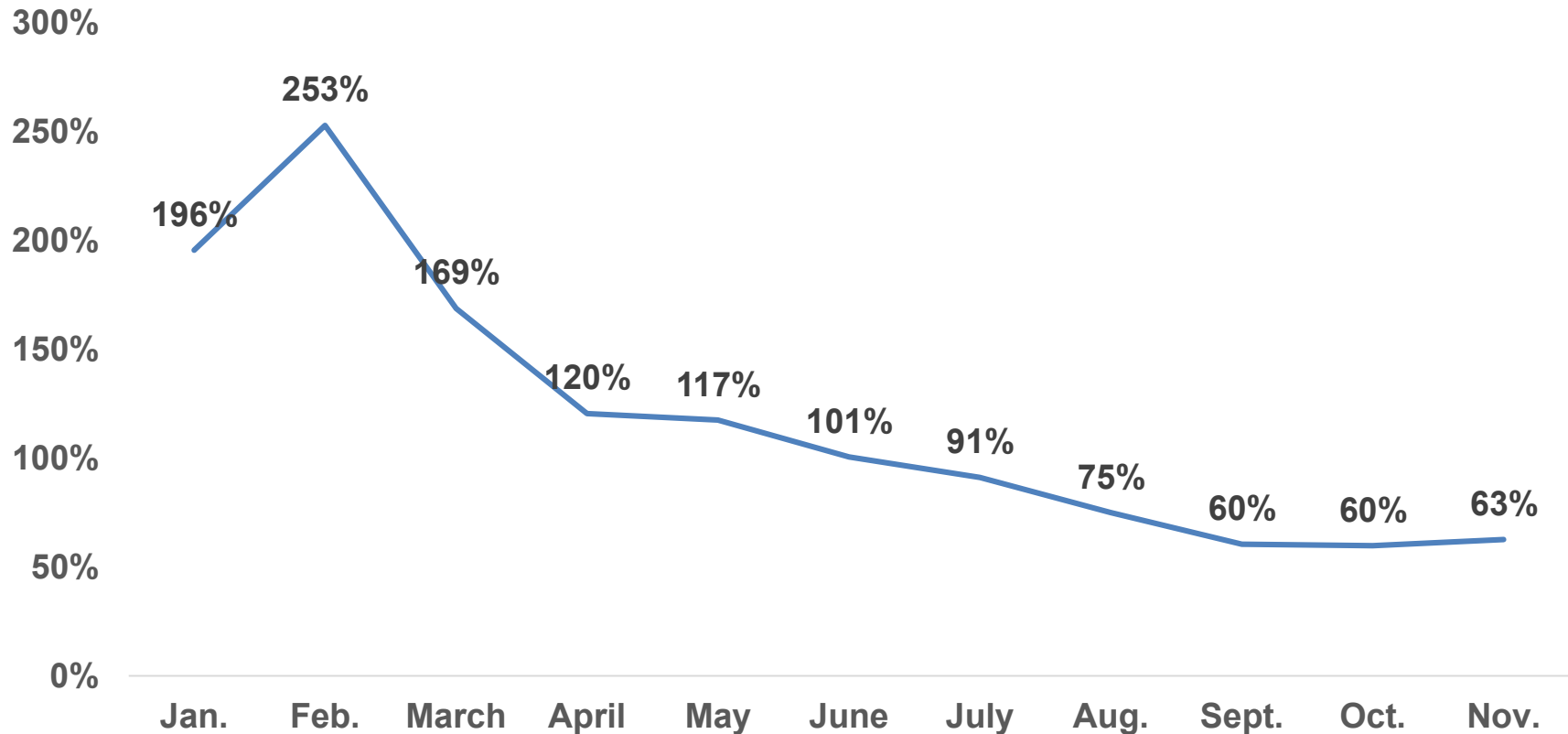
## Finance Report

# Capital Investments

## Comparison to Budget

### Calculation

*Actual capital expenditures /  
budgeted capital  
expenditures.*



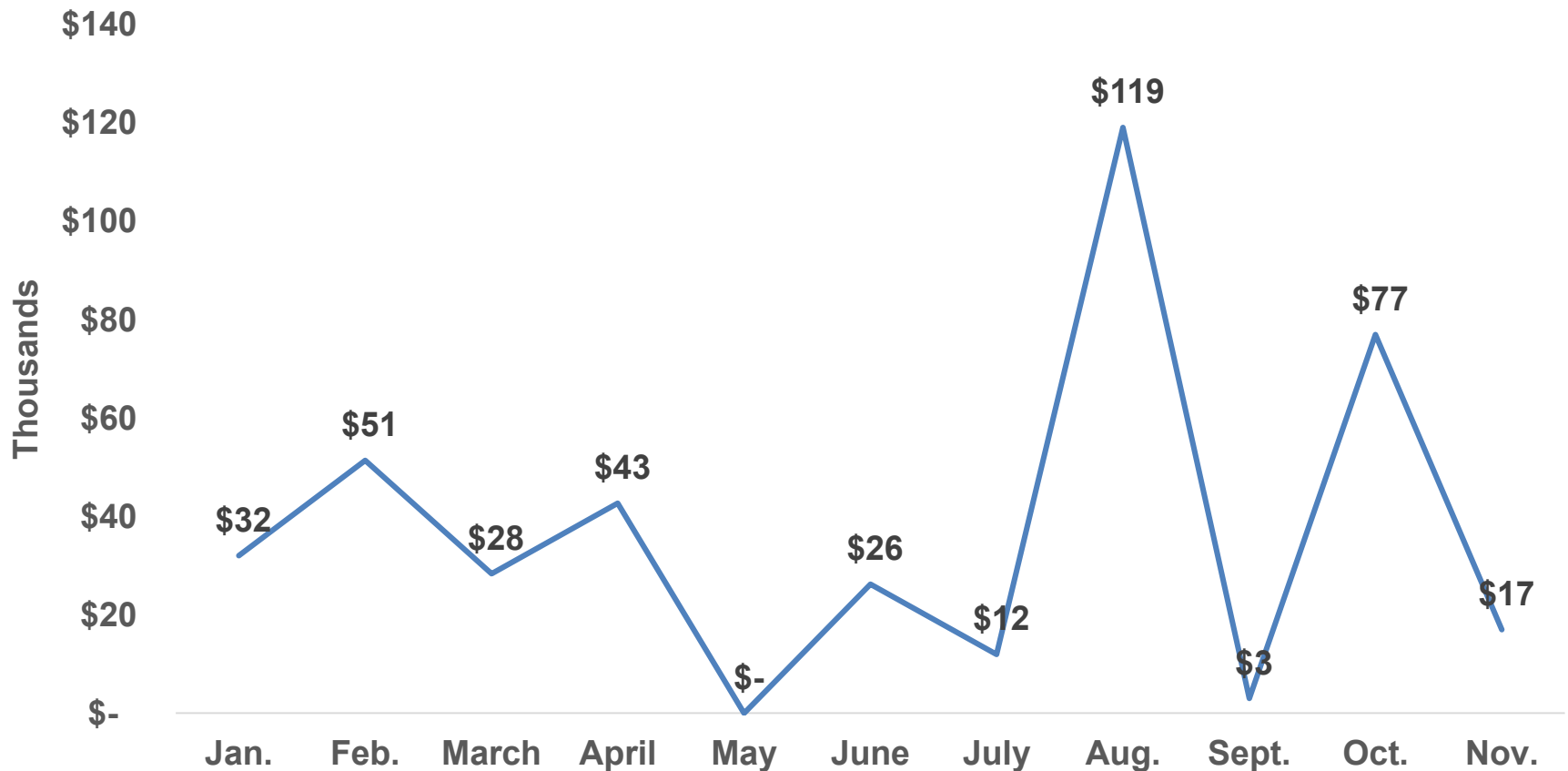


# Liability Claims

## Calculation

Sum of all paid out liability claims.

- Liability claims paid out in November totaled \$17,000
- Only one claim was settled, which is below the average of 2-3 cases per month





# Detailed Income Statement (1/4)

	November 2018				Year to Date			
	Actual	Budget	Actual vs Budget	2018 vs 2017	Actual	Budget	Actual vs Budget	2018 vs 2017
<b>OPERATING REVENUES</b>								
Passenger Revenue	1,361,653	1,473,515	-8%	-7%	16,851,244	17,010,278	-1%	1%
General Use Sales Tax	5,510,055	5,506,213	0%	6%	63,188,124	61,393,624	3%	5%
State Motor Vehicle Sales Tax	368,412	368,412	0%	-11%	4,660,231	5,113,830	-9%	-8%
Hotel/Motel Sales Tax	447,649	435,042	3%	-1%	6,493,200	6,304,659	3%	7%
Other Revenue	267,254	204,966	30%	82%	2,381,919	2,210,027	8%	11%
<b>TOTAL OPERATING REVENUES</b>	<b>7,955,023</b>	<b>7,988,148</b>	<b>0%</b>	<b>4%</b>	<b>93,574,718</b>	<b>92,032,418</b>	<b>2%</b>	<b>4%</b>
<b>OPERATING EXPENSES</b>								
Labor and Fringe Benefits	32,956	60,185	45%	-63%	267,925	651,886	59%	14%
Services	6,994,773	6,699,995	-4%	-5%	75,021,877	75,118,567	0%	-2%
Materials and Supplies	344,944	388,167	11%	-16%	4,233,883	4,299,243	2%	-29%
Utilities	84,741	120,361	30%	28%	1,288,275	1,552,255	17%	5%
Casualty & Liability	519,476	530,893	2%	48%	5,679,395	5,783,280	2%	24%
Taxes	31,479	39,311	20%	-1%	408,044	434,658	6%	-2%
Miscellaneous	10,838	12,708	15%	67%	132,598	125,288	-6%	-26%
<b>TOTAL OPERATING EXP. (excl. Depr.)</b>	<b>8,019,207</b>	<b>7,851,620</b>	<b>-2%</b>	<b>1%</b>	<b>87,031,997</b>	<b>87,965,177</b>	<b>1%</b>	<b>-1%</b>
<b>NET OPERATING REVENUE</b>	<b>(64,184)</b>	<b>136,528</b>	<b>-147%</b>	<b>-86%</b>	<b>6,542,721</b>	<b>4,067,241</b>	<b>61%</b>	<b>68%</b>



# Detailed Income Statement (2/4)

	November 2018				Year to Date			
	Actual	Budget	Actual vs Budget	2018 vs 2017	Actual	Budget	Actual vs Budget	2018 vs 2017
<b>TMSEL LEGACY COSTS</b>								
TMSEL Pension Costs	0	0	0%	0%	0	0	0%	0%
TMSEL Health Benefit Costs	103,945	188,517	45%	64%	1,468,563	2,073,682	29%	23%
TMSEL Workers' Comp. Costs	21,655	69,643	69%	92%	229,297	766,072	70%	79%
TMSEL All Other Costs	40,922	74,583	45%	125%	550,420	820,416	33%	-17%
<b>TMSEL LEGACY COSTS</b>	<b>166,523</b>	<b>332,743</b>	<b>50%</b>	<b>57%</b>	<b>2,248,280</b>	<b>3,660,170</b>	<b>39%</b>	<b>35%</b>
<b>NET REVENUE (Before Gov't. Asst.)</b>	<b>(230,706)</b>	<b>(196,215)</b>	<b>18%</b>	<b>-73%</b>	<b>4,294,440</b>	<b>407,071</b>	<b>955%</b>	<b>883%</b>
<b>MARITIME OPERATIONS</b>								
Passenger Fares	143,674	143,414	0%	-4%	1,783,694	1,599,165	12%	9%
Services	(508,814)	(676,554)	25%	10%	(6,224,616)	(6,853,277)	9%	6%
Materials and Supplies	(17,007)	(25,194)	32%	-8%	(458,550)	(283,202)	-62%	-43%
Other Operating Expenses	(35)	(106)	67%	0%	(829)	(1,190)	30%	0%
Grant Expenses	(51,126)	(1,500,000)	97%	-581%	(6,581,415)	(12,402,965)	47%	-199%
Preventive Maintenance	0	39,576	100%	0%	0	435,336	100%	0%
Grant Revenues	37,966	1,200,000	-97%	532%	5,261,614	9,922,372	-47%	199%
State Subsidy	395,342	818,864	-52%	-9%	6,220,103	7,583,761	-18%	8%
<b>TOTAL MARITIME OPERATIONS</b>	<b>(0)</b>	<b>0</b>	<b>0%</b>	<b>0%</b>	<b>(0)</b>	<b>0</b>	<b>0%</b>	<b>0%</b>



# Detailed Income Statement (3/4)

	November 2018				Year to Date			
	Actual	Budget	Actual vs Budget	2018 vs 2017	Actual	Budget	Actual vs Budget	2018 vs 2017
<b>GOVERNMENT OPERATING ASST.</b>								
Preventive Maintenance	1,150,846	1,077,032	7%	23%	12,954,000	11,847,356	9%	20%
State Parish Transportation	154,052	154,052	0%	-2%	1,602,307	1,694,567	-5%	-7%
Federal - Other	0	1,625	-100%	0%	10,217	17,875	-43%	6%
Other State Funds	0	0	0%	0%	0	0	0%	0%
<b>TOTAL GOV'T. OPERATING ASST.</b>	<b>1,304,898</b>	<b>1,232,709</b>	<b>6%</b>	<b>20%</b>	<b>14,566,524</b>	<b>13,559,798</b>	<b>7%</b>	<b>16%</b>
<b>NET REVENUE (After Gov't. Asst.)</b>	<b>1,074,192</b>	<b>1,036,494</b>	<b>4%</b>	<b>334%</b>	<b>18,860,964</b>	<b>13,966,869</b>	<b>35%</b>	<b>45%</b>
<b>GOV'T NON-OPERATING REV. (EXP.)</b>								
Federal - Capital	495,711	636,794	-22%	-82%	2,813,295	7,814,112	-64%	-73%
Local - Capital	584,784	159,199	267%	81%	4,724,954	1,953,528	142%	44%
Capital Expenditures	(1,080,495)	(795,993)	-36%	65%	(7,538,249)	(9,767,640)	23%	45%
FEMA Insurance Reimbursement	0	0	0%	0%	0	0	0%	0%
FEMA Project Worksheets	139,285	585,885	-76%	-47%	1,454,832	4,557,416	-68%	-5%
FEMA Project Worksheet Expenditures	(138,647)	(585,885)	76%	47%	(1,441,863)	(4,557,416)	68%	6%
<b>TOTAL GOV'T NON-OPER. REV. (EXP.)</b>	<b>638</b>	<b>0</b>	<b>-100%</b>	<b>-207%</b>	<b>12,969</b>	<b>0</b>	<b>-100%</b>	<b>-435%</b>
<b>TOTAL REVENUE (EXPENSE) BEFORE CAPITAL EXPENDITURES AND DEBT</b>	<b>1,074,830</b>	<b>1,036,494</b>	<b>4%</b>	<b>336%</b>	<b>18,873,933</b>	<b>13,966,869</b>	<b>35%</b>	<b>45%</b>



# Detailed Income Statement (4/4)

	November 2018				Year to Date			
	Actual	Budget	Actual vs Budget	2018 vs 2017	Actual	Budget	Actual vs Budget	2018 vs 2017
<b>CAPITAL EXPENDITURES</b>								
Interest Income - Capital (bonds)	79,244	0	100%	86%	605,349	0	100%	46%
Capital Interest Expense	(387,423)	(387,676)	0%	4%	(4,183,535)	(4,264,433)	2%	-35%
Interest from Disaster Borrowing	(85,510)	(94,179)	9%	17%	(1,001,291)	(1,035,966)	3%	11%
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>(393,689)</b>	<b>(481,855)</b>	<b>-18%</b>	<b>-15%</b>	<b>(4,579,477)</b>	<b>(5,300,399)</b>	<b>-14%</b>	<b>20%</b>
<b>PRINCIPAL ON LONG TERM DEBT</b>								
Principal on Long Term Debt	(570,616)	(570,616)	0%	-4%	(6,276,773)	(6,276,774)	0%	-4%
Principal on Disaster Borrowing	(186,822)	(186,822)	0%	-5%	(2,055,039)	(2,055,039)	0%	-5%
<b>TOTAL PRINCIPAL ON L-TERM DEBT</b>	<b>(757,438)</b>	<b>(757,438)</b>	<b>0%</b>	<b>-4%</b>	<b>(8,331,813)</b>	<b>(8,331,813)</b>	<b>0%</b>	<b>-4%</b>
<b>OTHER FUNDING SOURCES</b>								
Restricted Operating / Capital Reserve	76,297	202,799	62%	92%	(5,962,643)	(334,657)	-1682%	-405%
<b>TOTAL OTHER FUNDING</b>	<b>76,297</b>	<b>202,799</b>	<b>62%</b>	<b>92%</b>	<b>(5,962,643)</b>	<b>(334,657)</b>	<b>-1682%</b>	<b>-405%</b>
<b>NET OPERATING REVENUE</b>								
	<b>0</b>	<b>0</b>	<b>0%</b>	<b>0%</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>0%</b>
Depreciation - Local	108,026	186,088	42%	3%	1,244,816	2,046,969	39%	-2%
Depreciation - Federal	1,787,489	1,689,996	-6%	-1%	19,157,699	18,589,959	-3%	0%
<b>Total Depreciation</b>	<b>1,895,515</b>	<b>1,876,084</b>	<b>-1%</b>	<b>-1%</b>	<b>20,402,515</b>	<b>20,636,928</b>	<b>1%</b>	<b>0%</b>





# ***Agenda***

- **Finance Committee Chairman's Report cont'd**
  - C. Procurement Status Report

***Thank You!***

