

**RTA**



**OUR MISSION**

PROVIDE SAFE AND DEPENDABLE MOBILITY SERVICES.

**OUR VISION**

BECOME THE PREFERRED MOBILITY PROVIDER IN THE REGION.

# *Finance Committee Presentation*

*February 19, 2019*



# *Agenda*

- \* Chairman's Report
- \* Executive Director's Report
- \* Executive Management Report
- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date
- \* Procurement Items



# ***Chairman's Report***

Chairman Mark Raymond



# *Agenda*

- \* Executive Director's Report
- \* Executive Management Report
- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date
- \* Procurement Items



# ***Executive Director's Report***

Chairman Dr. Jared Munster



# *Agenda*

- \* Executive Management Report
- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date
- \* Procurement Items



# ***Executive Management Report***



# ***Canal Street Pilot Summary***

**Goal:** Create a High-Capacity Transit line on the Canal Streetcar line from Carrollton Ave to Harrah's by:

1. Consolidating stops
2. Closing uncontrolled crossings
3. Placing ticket-takers at high-boarding stops

**Projected Impact:**

- Save riders an average of 12 minutes or more per trip (35% of travel time)
- Reduce collision risk along Canal by 24%

**Proposed Pilot Timeline:** May – December 2019

**Estimated Cost:** \$67,596 (line changes) + \$50,000 (ticket-taker)





# ***On-Demand Pilot Summary***

**Goal:** Offer on-demand service from French Quarter to New Orleans East and the West Bank during overnight hours

## **Pilot Details:**

- Request a ride through an app, pay by credit or debit card – or cash
- Use 7 or 8 pick-up points proposed around the French Quarter
- Drop off at any address in ENO or the West Bank
- Operating time of 8:00 pm – 4:00 am, 7 days a week
- \$2 Fare (not finalized)

**Proposed Pilot Timeline:** 3 month pilot

**Estimated Cost:** \$300,000



# *Agenda*

- \* Key Financial Indicators
- \* Appendix: Detailed Income Statements – Monthly and Year-to-Date
- \* Procurement Items



# *Key Financial Indicators*

CFO Ronald Baptiste

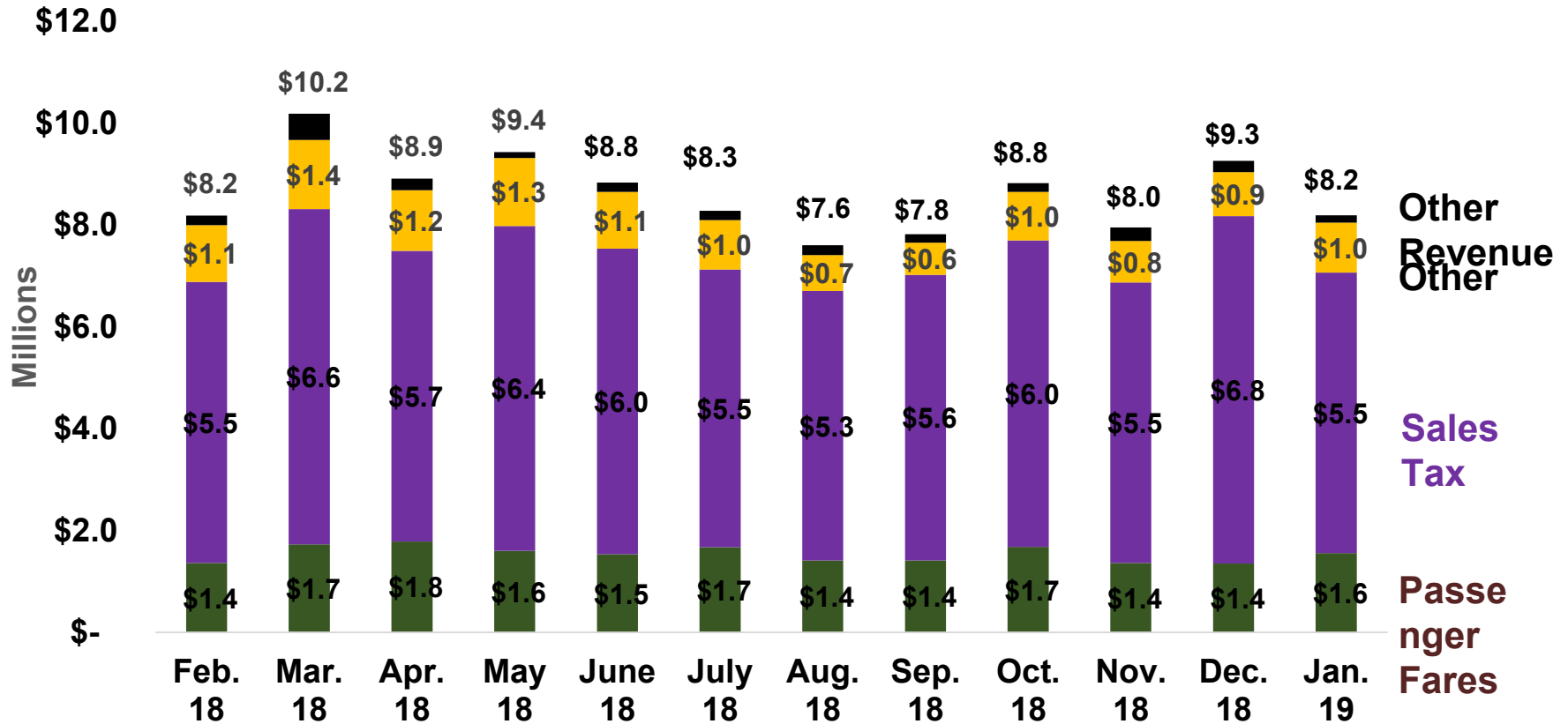


# Revenue Sources

## Calculation

Total monthly revenue from operations before government assistance, including tax revenues, fares, and ancillary revenues.

- About 80% of RTA operating revenue comes from sales tax collections



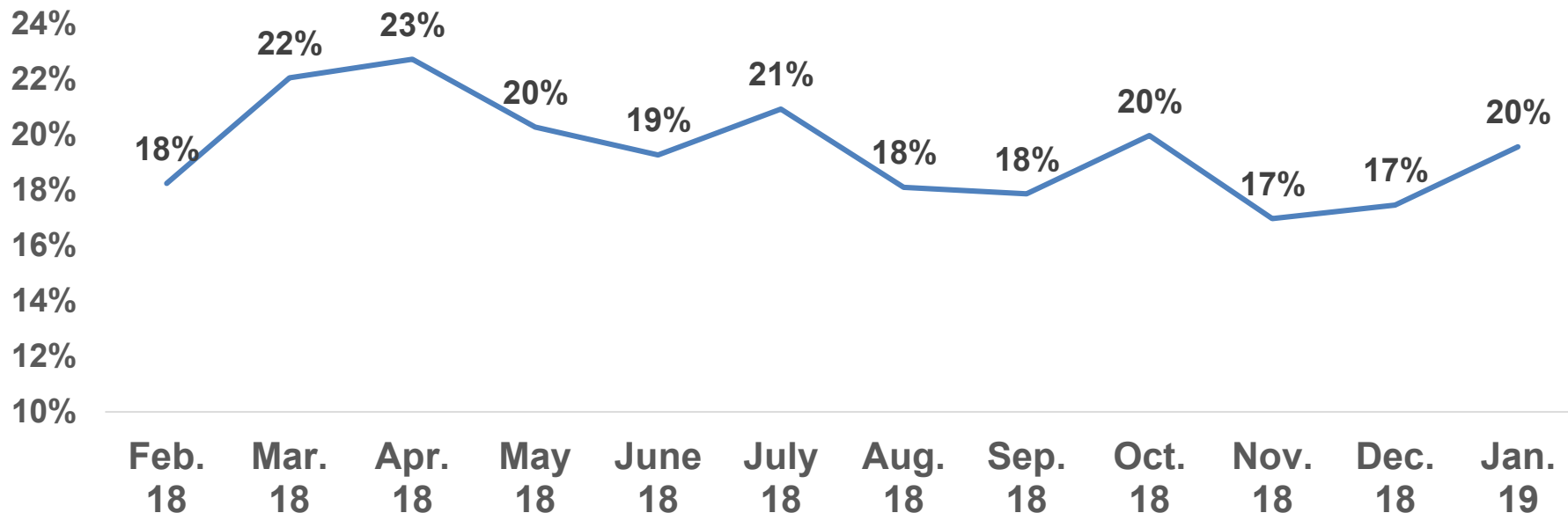


# Farebox Recovery Ratio

## Calculation

Monthly fares collected / monthly operating expenses

- Increase in January due to favorable operating expense results
- Ratio remains within normal range of 10% to 30%



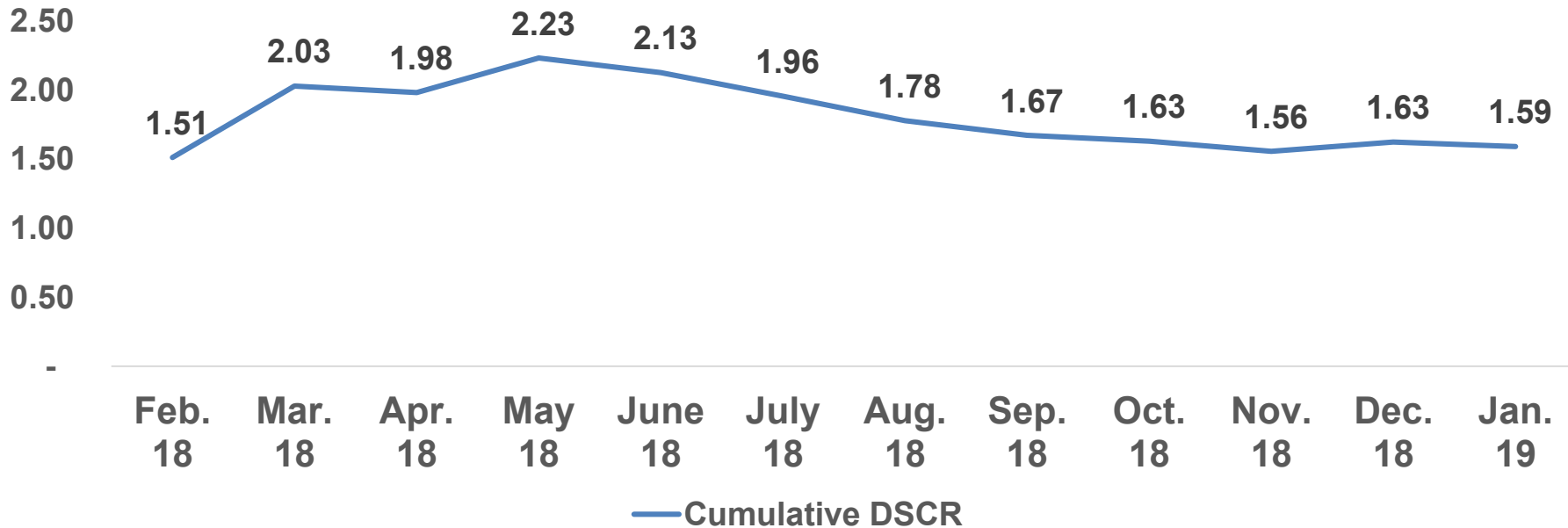


# Debt Service Coverage Ratio

## Calculation

Monthly net operating revenue /  
monthly debt interest and debt  
principal

- Despite the fact that the debt service coverage ratio slid in January, a healthy ratio (of 1.59) was maintained
- RTA consistently earns sufficient operating income to cover debt interest and principal



Note: For each month, the figure is year-to-date. It includes the current month and all previous months

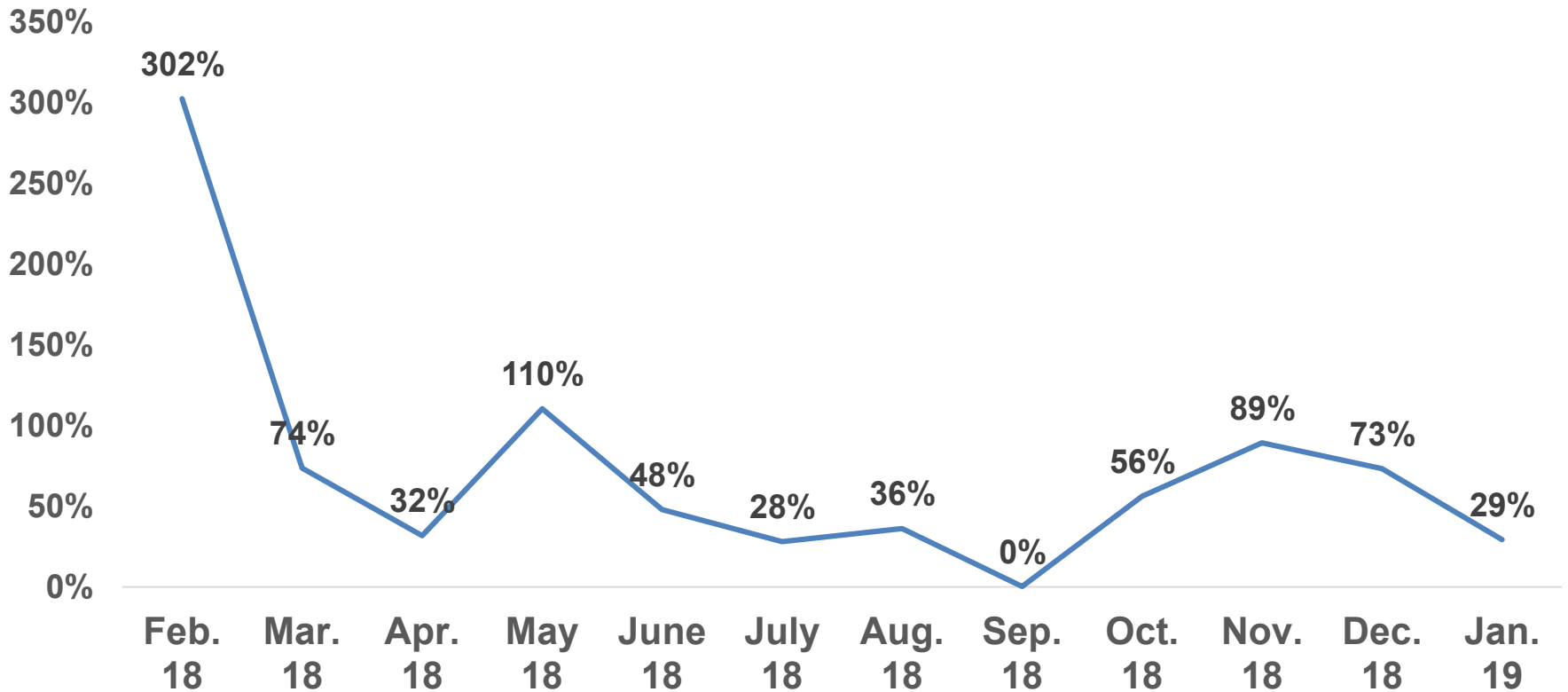


# Capital Investments

## Comparison to Budget

### Calculation

*Actual monthly capital expenditures / budgeted monthly capital expenditures.*



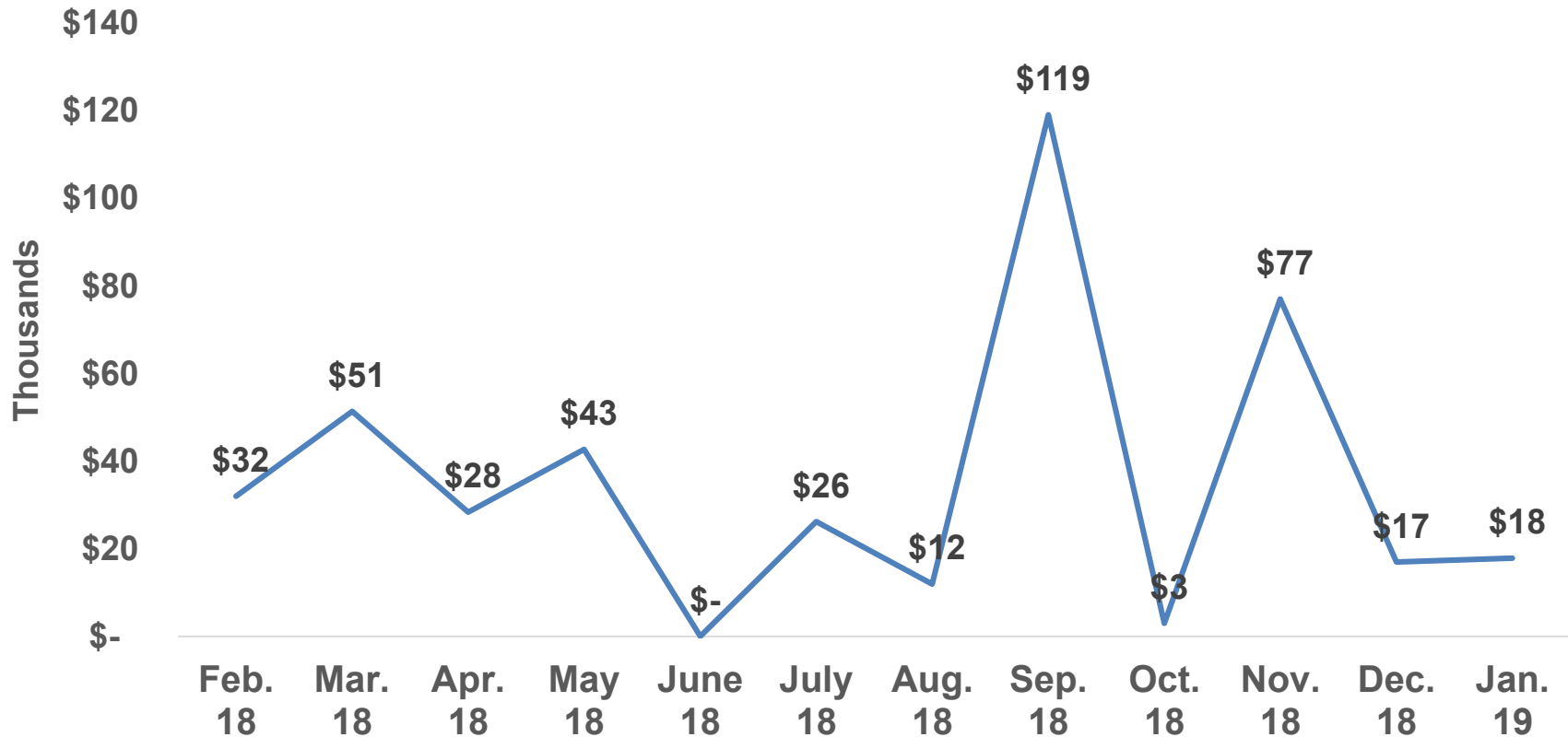


# Liability Claims

## Calculation

Sum of all paid out liability claims by month.

- Liability claims paid out in January totaled \$18,000
- Four claims were settled, which is slightly above the average of 2-3 cases per month







# *Agenda*

\* Appendix: Detailed Income Statements – Monthly and Year-to-Date

\* Procurement Items



# Detailed Income Statement (1/4)

|   | January 2019     |                  |                  |              | Year to Date     |                  |                  |              |
|---|------------------|------------------|------------------|--------------|------------------|------------------|------------------|--------------|
|   | Actual           | Budget           | Actual vs Budget | 2018 vs 2017 | Actual           | Budget           | Actual vs Budget | 2018 vs 2017 |
| <b>OPERATING REVENUES</b>                 |                  |                  |                  |              |                  |                  |                  |              |
| Passenger Revenue                         | 1,558,973        | 1,544,602        | 1%               | 20%          | 1,558,973        | 1,544,602        | 1%               | 20%          |
| General Use Sales Tax                     | 5,510,553        | 5,510,553        | 0%               | 8%           | 5,510,553        | 5,510,553        | 0%               | 8%           |
| State Motor Vehicle Sales Tax             | 418,816          | 418,816          | 0%               | -3%          | 418,816          | 418,816          | 0%               | -3%          |
| Hotel/Motel Sales Tax                     | 558,358          | 558,358          | 0%               | 3%           | 558,358          | 558,358          | 0%               | 3%           |
| Other Revenue                             | 146,496          | 189,486          | -23%             | -9%          | 146,496          | 189,486          | -23%             | -9%          |
| <b>TOTAL OPERATING REVENUES</b>           | <b>8,193,196</b> | <b>8,221,815</b> | <b>0%</b>        | <b>9%</b>    | <b>8,193,196</b> | <b>8,221,815</b> | <b>0%</b>        | <b>9%</b>    |
| <b>OPERATING EXPENSES</b>                 |                  |                  |                  |              |                  |                  |                  |              |
| Labor and Fringe Benefits                 | 34,297           | 47,122           | 27%              | -119%        | 34,297           | 47,122           | 27%              | -119%        |
| Services                                  | 7,021,985        | 7,223,158        | 3%               | -3%          | 7,021,985        | 7,223,158        | 3%               | -3%          |
| Materials and Supplies                    | 286,516          | 461,588          | 38%              | 18%          | 286,516          | 461,588          | 38%              | 18%          |
| Utilities                                 | 121,916          | 136,115          | 10%              | 17%          | 121,916          | 136,115          | 10%              | 17%          |
| Casualty & Liability                      | 462,917          | 463,233          | 0%               | 9%           | 462,917          | 463,233          | 0%               | 9%           |
| Taxes                                     | 32,897           | 38,083           | 14%              | -4%          | 32,897           | 38,083           | 14%              | -4%          |
| Miscellaneous                             | 5,904            | 15,120           | 61%              | -51%         | 5,904            | 15,120           | 61%              | -51%         |
| <b>TOTAL OPERATING EXP. (excl. Depr.)</b> | <b>7,966,431</b> | <b>8,384,419</b> | <b>5%</b>        | <b>-2%</b>   | <b>7,966,431</b> | <b>8,384,419</b> | <b>5%</b>        | <b>-2%</b>   |
| <b>NET OPERATING REVENUE</b>              | <b>226,765</b>   | <b>(162,604)</b> | <b>-239%</b>     | <b>-170%</b> | <b>226,765</b>   | <b>(162,604)</b> | <b>-239%</b>     | <b>-170%</b> |

# Detailed Income Statement (2/4)

|  | January 2019   |                  |                  |              | Year to Date   |                  |                  |              |
|--|----------------|------------------|------------------|--------------|----------------|------------------|------------------|--------------|
|  | Actual         | Budget           | Actual vs Budget | 2018 vs 2017 | Actual         | Budget           | Actual vs Budget | 2018 vs 2017 |
| <b>TMSEL LEGACY COSTS</b>                |                |                  |                  |              |                |                  |                  |              |
| TMSEL Pension Costs                      | 0              | 0                | 0%               | 0%           | 0              | 0                | 0%               | 0%           |
| TMSEL Health Benefit Costs               | 98,983         | 169,100          | 41%              | 30%          | 98,983         | 169,100          | 41%              | 30%          |
| TMSEL Workers' Comp. Costs               | 18,044         | 58,409           | 69%              | 87%          | 18,044         | 58,409           | 69%              | 87%          |
| TMSEL All Other Costs                    | 24,953         | 60,417           | 59%              | 49%          | 24,953         | 60,417           | 59%              | 49%          |
| <b>TMSEL LEGACY COSTS</b>                | <b>141,980</b> | <b>287,926</b>   | <b>51%</b>       | <b>57%</b>   | <b>141,980</b> | <b>287,926</b>   | <b>51%</b>       | <b>57%</b>   |
| <b>NET REVENUE (Before Gov't. Asst.)</b> | <b>84,785</b>  | <b>(450,530)</b> | <b>-119%</b>     | <b>-113%</b> | <b>84,785</b>  | <b>(450,530)</b> | <b>-119%</b>     | <b>-113%</b> |
| <b>MARITIME OPERATIONS</b>               |                |                  |                  |              |                |                  |                  |              |
| Passenger Fares                          | 127,861        | 108,865          | 17%              | 17%          | 127,861        | 108,865          | 17%              | 17%          |
| Services                                 | (576,635)      | (532,568)        | -8%              | 20%          | (576,635)      | (532,568)        | -8%              | 20%          |
| Materials and Supplies                   | (29,590)       | (41,290)         | 28%              | -78%         | (29,590)       | (41,290)         | 28%              | -78%         |
| Other Operating Expenses                 | (34)           | (74)             | 54%              | -90%         | (34)           | (74)             | 54%              | -90%         |
| Grant Expenses                           | (37,641)       | (7,500)          | -402%            | 96%          | (37,641)       | (7,500)          | -402%            | 96%          |
| Preventive Maintenance                   | 0              | 39,079           | 100%             | 0%           | 0              | 39,079           | 100%             | 0%           |
| Grant Revenues                           | 29,777         | 6,000            | 396%             | -96%         | 29,777         | 6,000            | 396%             | -96%         |
| State Subsidy                            | 486,262        | 427,488          | 14%              | -39%         | 486,262        | 427,488          | 14%              | -39%         |
| <b>TOTAL MARITIME OPERATIONS</b>         | <b>(0)</b>     | <b>0</b>         | <b>0%</b>        | <b>0%</b>    | <b>(0)</b>     | <b>0</b>         | <b>0%</b>        | <b>0%</b>    |



# Detailed Income Statement (3/4)

|   | January 2019     |                  |                  |              | Year to Date     |                  |                  |              |
|---|------------------|------------------|------------------|--------------|------------------|------------------|------------------|--------------|
|   | Actual           | Budget           | Actual vs Budget | 2018 vs 2017 | Actual           | Budget           | Actual vs Budget | 2018 vs 2017 |
| <b>GOVERNMENT OPERATING ASST.</b>                                   |                  |                  |                  |              |                  |                  |                  |              |
| Preventive Maintenance  | 1,150,846        | 1,093,699        | 5%               | 7%           | 1,150,846        | 1,093,699        | 5%               | 7%           |
| State Parish Transportation   | 155,589          | 155,589          | 0%               | 1%           | 155,589          | 155,589          | 0%               | 1%           |
| Federal - Other   | 36               | 0                | 0%               | 0%           | 36               | 0                | 0%               | 0%           |
| Other State Funds   | 0                | 0                | 0%               | 0%           | 0                | 0                | 0%               | 0%           |
| <b>TOTAL GOV'T. OPERATING ASST.</b>                                 | <b>1,306,471</b> | <b>1,249,288</b> | <b>5%</b>        | <b>6%</b>    | <b>1,306,471</b> | <b>1,249,288</b> | <b>5%</b>        | <b>6%</b>    |
| <b>NET REVENUE (After Gov't. Asst.)</b>                             | <b>1,391,256</b> | <b>798,758</b>   | <b>74%</b>       | <b>142%</b>  | <b>1,391,256</b> | <b>798,758</b>   | <b>74%</b>       | <b>142%</b>  |
| <b>GOV'T NON-OPERATING REV. (EXP.)</b>                              |                  |                  |                  |              |                  |                  |                  |              |
| Federal - Capital   | 99,832           | 98,068           | 2%               | -53%         | 99,832           | 98,068           | 2%               | -53%         |
| Local - Capital   | 25,213           | 58,917           | -57%             | -95%         | 25,213           | 58,917           | -57%             | -95%         |
| Capital Expenditures  | (125,045)        | (156,985)        | 20%              | 83%          | (125,045)        | (156,985)        | 20%              | 83%          |
| FEMA Insurance Reimbursement  | 0                | 0                | 0%               | 0%           | 0                | 0                | 0%               | 0%           |
| FEMA Project Worksheets   | (18,261)         | 205,000          | -109%            | -120%        | (18,261)         | 205,000          | -109%            | -120%        |
| FEMA Project Worksheet Expenditures                                 | 18,987           | (205,000)        | 109%             | 121%         | 18,987           | (205,000)        | 109%             | 121%         |
| <b>TOTAL GOV'T NON-OPER. REV. (EXP.)</b>                            | <b>726</b>       | <b>0</b>         | <b>-100%</b>     | <b>158%</b>  | <b>726</b>       | <b>0</b>         | <b>-100%</b>     | <b>158%</b>  |
| <b>TOTAL REVENUE (EXPENSE) BEFORE CAPITAL EXPENDITURES AND DEBT</b> | <b>1,391,981</b> | <b>798,758</b>   | <b>74%</b>       | <b>142%</b>  | <b>1,391,981</b> | <b>798,758</b>   | <b>74%</b>       | <b>142%</b>  |



# Detailed Income Statement (4/4)

|  | January 2019     |                  |                  |              | Year to Date     |                  |                  |              |
|--|------------------|------------------|------------------|--------------|------------------|------------------|------------------|--------------|
|  | Actual           | Budget           | Actual vs Budget | 2018 vs 2017 | Actual           | Budget           | Actual vs Budget | 2018 vs 2017 |
| <b>CAPITAL EXPENDITURES</b>            |                  |                  |                  |              |                  |                  |                  |              |
| Interest Income - Capital (bonds)      | 66,520           | 0                | 100%             | 64%          | 66,520           | 0                | 100%             | 64%          |
| Capital Interest Expense               | (340,915)        | (356,221)        | 4%               | 12%          | (340,915)        | (356,221)        | 4%               | 12%          |
| Interest from Disaster Borrowing       | (85,510)         | (85,510)         | 0%               | 9%           | (85,510)         | (85,510)         | 0%               | 9%           |
| <b>TOTAL CAPITAL EXPENDITURES</b>      | <b>(359,906)</b> | <b>(441,731)</b> | <b>-19%</b>      | <b>-18%</b>  | <b>(359,906)</b> | <b>(441,731)</b> | <b>-19%</b>      | <b>-18%</b>  |
| <b>PRINCIPAL ON LONG TERM DEBT</b>     |                  |                  |                  |              |                  |                  |                  |              |
| Principal on Long Term Debt            | (570,616)        | (593,766)        | 4%               | -4%          | (570,616)        | (593,766)        | 4%               | -4%          |
| Principal on Disaster Borrowing        | (186,822)        | (195,490)        | 4%               | -5%          | (186,822)        | (195,490)        | 4%               | -5%          |
| <b>TOTAL PRINCIPAL ON L-TERM DEBT</b>  | <b>(757,438)</b> | <b>(789,256)</b> | <b>4%</b>        | <b>-4%</b>   | <b>(757,438)</b> | <b>(789,256)</b> | <b>4%</b>        | <b>-4%</b>   |
| <b>OTHER FUNDING SOURCES</b>           |                  |                  |                  |              |                  |                  |                  |              |
| Restricted Operating / Capital Reserve | (274,638)        | 432,229          | 164%             | 146%         | (274,638)        | 432,229          | 164%             | 146%         |
| <b>TOTAL OTHER FUNDING</b>             | <b>(274,638)</b> | <b>432,229</b>   | <b>164%</b>      | <b>146%</b>  | <b>(274,638)</b> | <b>432,229</b>   | <b>164%</b>      | <b>146%</b>  |
| <b>NET OPERATING REVENUE</b>           | <b>0</b>         | <b>0</b>         | <b>0%</b>        | <b>0%</b>    | <b>0</b>         | <b>0</b>         | <b>0%</b>        | <b>0%</b>    |
| Depreciation - Local                   | 108,048          | 165,169          | 35%              | 0%           | 108,048          | 165,169          | 35%              | 0%           |
| Depreciation - Federal                 | 1,831,154        | 1,614,833        | -13%             | 0%           | 1,831,154        | 1,614,833        | -13%             | 0%           |
| <b>Total Depreciation</b>              | <b>1,939,202</b> | <b>1,780,002</b> | <b>-9%</b>       | <b>0%</b>    | <b>1,939,202</b> | <b>1,780,002</b> | <b>-9%</b>       | <b>0%</b>    |



# ***Agenda***

\* Procurement Items

***Thank You!***

